

Next Matter

VP Engineering Search

TRADE REPUBLIC
Making our customer's money work for them

Inbox	Processes	Data	Company
Nothing's burning	12 live processes	241 instances started	124 colleagues
5 tasks assigned to me	78 active instances	2.1k steps completed	18 teams
11 team tasks	5% steps automated	98% instances completed on time	27 hours saved (this week)

NEW REALITY BANKING

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ANCHORAGE DIGITAL
Raising the bar for digital asset finance

Inboxes	Processes
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ebay
We Empower People and Create Economic Opportunity

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SHIFT
The new-fashioned way to buy a car

Inbox	Processes	Data	Company
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11 team tasks	5% steps automated (last 7 days)	98% instances completed on time	27 hours saved (this week)

tink
Atlas für Connecto

Inboxes
3 tasks need attention
5 tasks assigned to me
11 team tasks

home24
Zuhause ist, was DIR gefällt.

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brains to ventures

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Carvolution
So einfach kann

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lendis
Die Plattform zur

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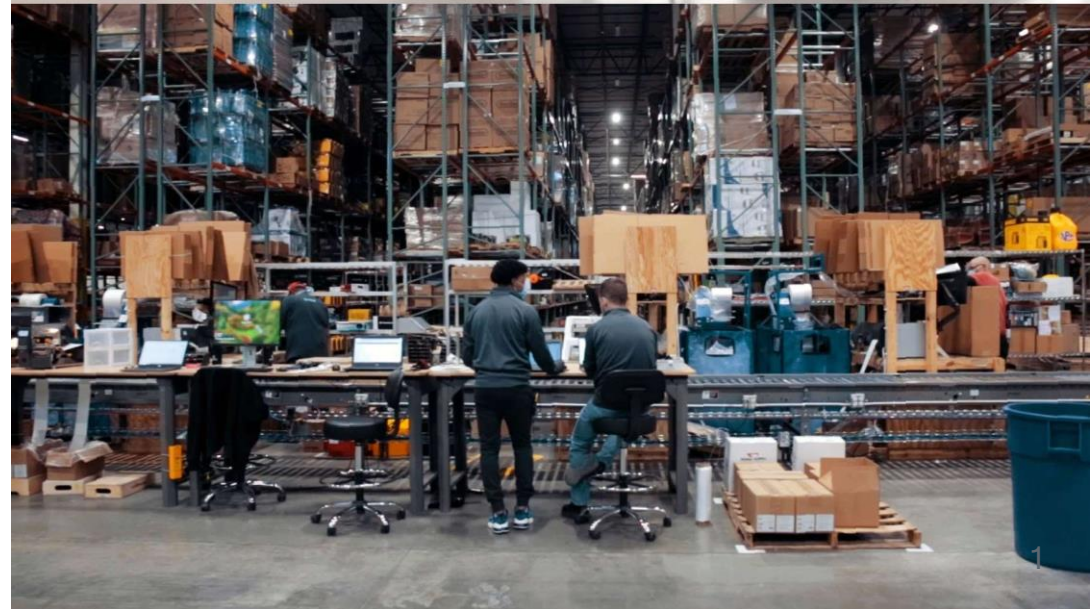
WE'RE ON A MISSION TO

**Empower every organisation
to run excellent operations.**

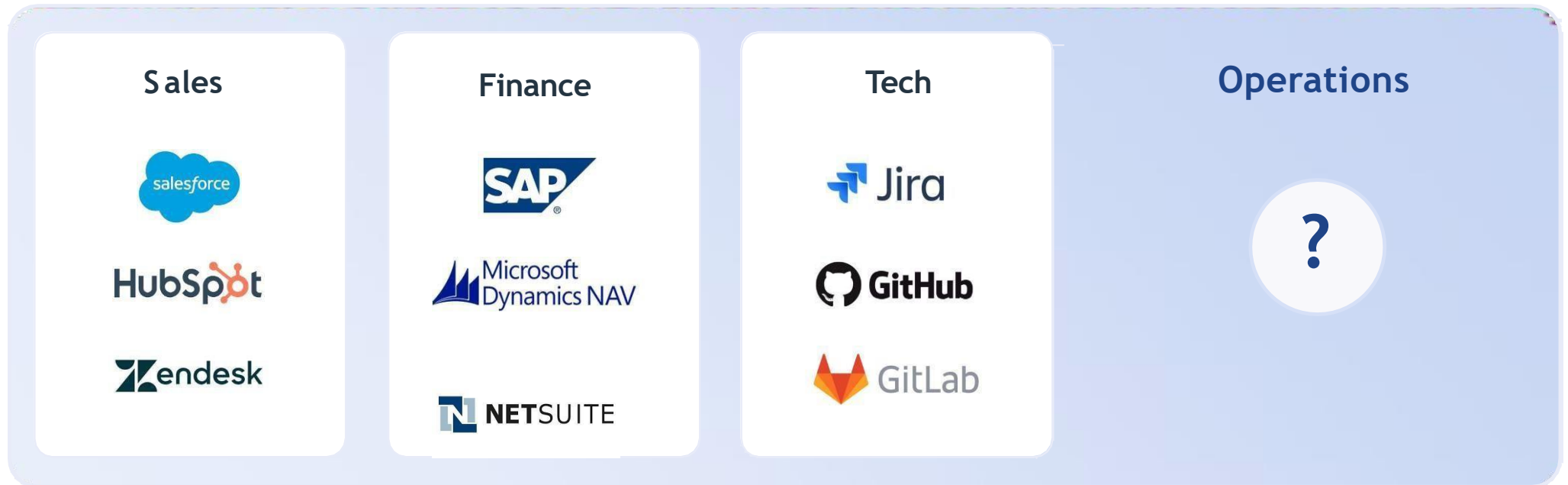
Operations

/ ˌɒpəˈreɪʃ(ə)nz/

Everything a company does
to serve its customers.



There is no modern purpose-built cloud platform for Operations - Why?



Projects &
Communication

Google Workspace

Microsoft 365

slack

Microsoft
Teams

asana

Trello

Notion

Confluence



Operations are unique for every company and change all the time

Unique elements

Teams
Systems
Customers
Partners
Footprint
...



Constant change

Growth
Organisational
change
Regulations
New products
& markets
...



Lacking a dedicated cloud platform, Operations teams use expensive workarounds instead



Spreadsheets, Email + Chat

General purpose tools, not designed for Operations



Custom Code + Tools

Disproportionally expensive to build & maintain



Manual Labor

Compounds instead of improving the Opsteam's problem

US \$ 3 trillion

lost on management and coordination in the US alone

>50% of time

spent per week per employee on coordination work

The only solution is a platform designed from the ground up for Ops teams everywhere

Any company with >20 people struggles with Operations work arounds



1-10 people
can share
two pizzas



10-20 people
develop first
operations dynamics



> 20 people
require significant
operations effort

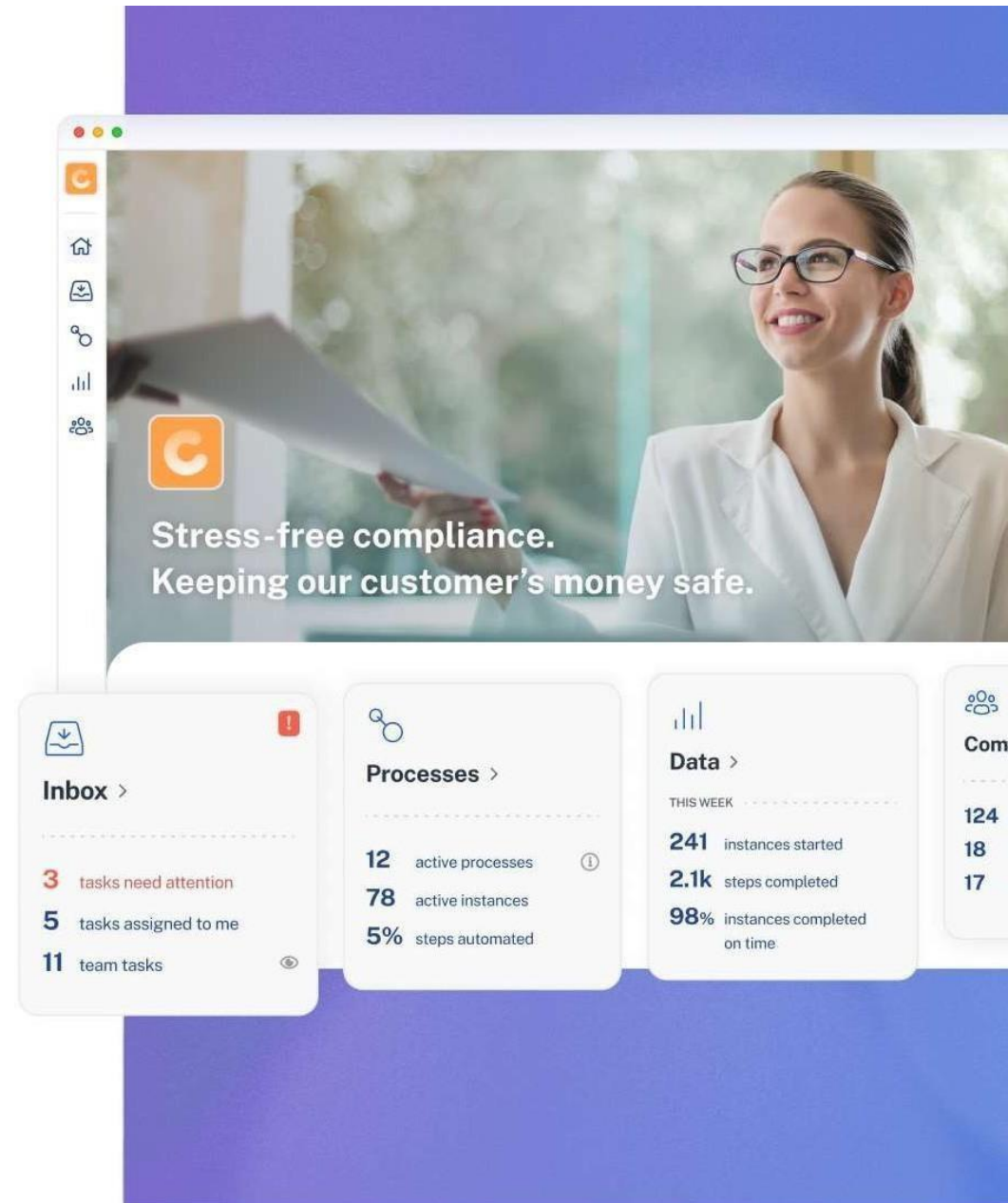
1m
companies

With >20 people in
the US and Europe

Next Matter is the Operations Cloud to build and run your Operations

- ✓ Dashboard
- ✓ Intelligent Personal & Team Inbox
- ✓ Transformation Roadmap
- ✓ Workflow Software
- ✓ Integration Platform
- ✓ Desktop & Mobile App
- ✓ Customer & Supplier Portals
- ✓ Database & File Storage
- ✓ Analytics Suite
- ✓ Compliance Solution
- ✓ World Class Customer Success

Our customers automated 2 million tasks in 2021



Our journey so far

- Next Matter was founded in 2018 by ex-McKinsey operations expert Jan Hugenroth on the belief that there is a better way to run operations, with reliable and easy-to-implement automation and orchestration technology
- We recently closed our Series A funding round and raised an investment of \$16m
- The team is backed by venture capitalist funds OMERS Ventures, BlueYard Capital and Crane Venture Partners

PRESS COVERAGE

- Read what our [CEO Jan](#) has to say about our recent Series A round
- Check out this [Techcrunch article](#) about Next Matter

Looking for more information? [Check out our blog.](#)



Our customers are fast-growing companies who automate their operations with Next Matter



home24

“Simple to use and saves so much time
We couldn’t live without Next Matter - seriously!
Super easy to use for everyone on the team after
a short onboarding and easy to configure when
we need changes.”



tink

“Things don’t fall through the cracks anymore
Next Matter automation has enabled the team to
operate with greater ease and precision. In a
complex process we can be confident that
nothing will fall through due to human error.”



caseable

“It’s effortless!
It’s great that everyone has access to everything,
the entire team can see clearly what is going on,
even for complex processes.”



HELLO FRESH

“We reduced Slack chatter by 80%
Our core service ops processes run on Next
Matter, and coordination between HQ and field
workers is now fully automated. This got rid of so
much time wasted on chat.”

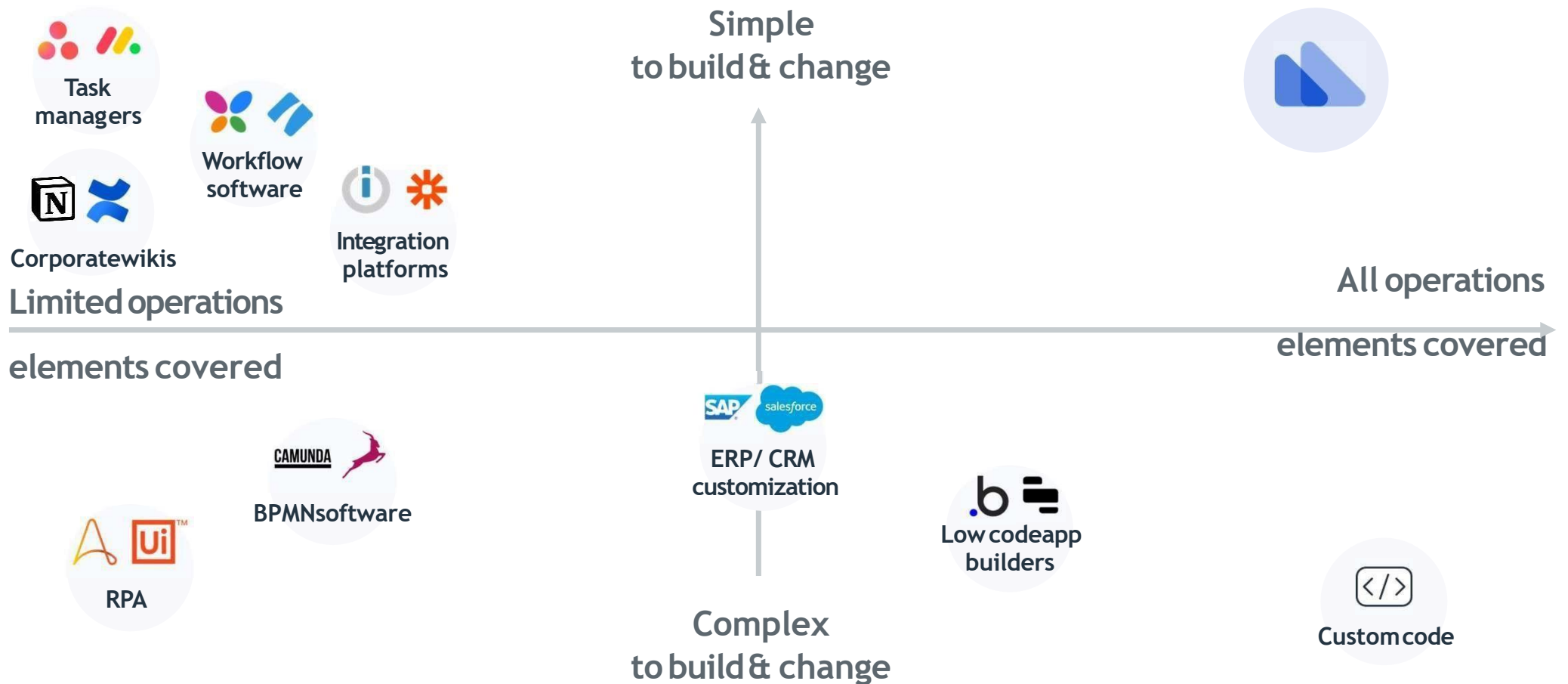


“The CFO has SAP, the CSO has Salesforce, the CIO has Jira.
The COO? Emails and spreadsheets! Next Matter is changing that.”

Michael Trautmann, “New Work” Guru

[Listen to Podcast](#)

Compared to generic solutions, Next Matter covers all Operations elements and is simple to build and change



Next Matter combines the features needed to build and run unique Operations and makes them much better already today

Operators need...



Task managers

...collaborative to-do lists.



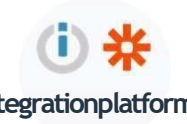
Corporate wikis

...process catalogs and documents.



Workflow software

...workflow charts and checklists.



Integration platforms

...drag and drop integrations.



Lowcode app builders

...custom app builders.

Next Matter delivers...

...an operations to-do list that writes itself.

...process catalogs and documentations that come to life.

...workflows to connect all operations elements.

...integrations for every unique ops tool and use case.

...a custom mobile and desktop app that's already built for you.



Operators need the combination of solutions to build and run their unique Operations



Our values- how we work



Care for our customers above all else

We are inspired by the achievements of our customers and strive to ensure that they build upon their successes with Next Matter.



Take ownership

We take full responsibility for both our own and the company's success, and approach new challenges with an entrepreneurial mindset.



Empower each other

We help each other to unlock our full potential through encouragement, support and ensuring that we all have the information and tools we need to do the best work we can.



Honor our craft

We give each other the necessary time and space to focus on and improve our individual crafts. Craftsmanship is a team journey – we challenge and help each other to learn and grow based on our individual strengths.



The Role



The Opportunity

Ready for your once-in-a-lifetime entrepreneurial opportunity? Next Matter has massive ambitions: make work fun again, by automating the most manual tasks in any high-performing business. And we need your help. We are seeking an experienced and talented VP of Engineering who will lead from a place of purpose and compassion, identify with our mission and product and can inspire followership for it.

Robotic Process Automation and Business Process Management are great, but we are putting automation in the hands of every worker on the planet with our no-code platform. With Next Matter, everyone has the power to eliminate their most boring and repetitive tasks so they can focus on their most valuable and interesting work.

You will work closely with cross-functional teams including; Leadership Team, 17 Software Engineers with 2 Engineering Managers and the Product Team to review team performance to identify obstacles to high performance, review tech stack and architecture for product roadmap and be the face of Next Matter technology to external stakeholders and investors. Your mission is to unlock the potential of our engineering team by transforming it into a high performing organization that grows Next Matter to Series B and beyond.



Key Responsibilities

- Lead the transformation of an early-stage engineering team into a high-performing team by instilling a culture of high performance and urgency.
- Scale the team of 17 primarily senior engineers on our journey to Series B and beyond.
- Help improve the skill level of engineers to achieve best-in-class status and increase engagement throughout the team.
- Make architectural and future-proof stack decisions based on actual needs and address delivery bottlenecks.
- Establish accountability for major business metrics owned by the engineering team and help drive the company's growth as part of the senior leadership team.



Experience and Attributes

Experience

- Experience working in an early-stage, high-growth SaaS organisation holding a leadership role
- Experience of developing and managing remote engineering teams
- Exceptional background in software engineering

Attributes

- **People leadership.** An inspiring and engaging leader; able to set a vision and bring team members with them. Proven track record of retaining top-tier talent. Will drive improvements to engineering delivery and output, further developing a high-performance culture.
- **Talent magnet.** Proven track record of attracting high-calibre engineers. Ability to define and promote an employer brand for Next Matter's engineering function, raising Next Matter's profile within the engineering community.
- **Technical depth.** Seasoned software practitioner. Informed and technical enough to command respect and trust from engineers across the team. Track record of successfully creating and delivering innovative technology products and propositions. Strong end-to-end understanding of best practice in technical execution.
- **Growth mindset.** Approaches challenges with an aspirational mindset. Challenges the team to deliver at pace whilst maintaining a high technical bar. Thrives in fast-paced environments.
- **Product & commercial nous.** Strong prioritisation skills, with a natural interest and insight into product strategy. Can effectively balance a wide range of challenges, from technical debt to new product development. Can obtain buy-in from other stakeholders when it comes to resourcing and investment decisions.
- **Stakeholder management.** Effective communicator across the senior management team. A strong voice for the Engineering function within the leadership team.
- **Culture fit.** Ambitious, high-energy, low-ego, collaborative. Passionate about Next Matter's mission, values, and journey



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